



The 2010 Venture Capital East 50

Posted by  Tony Perkins on June 03, 2010

Introducing 50 East Coast venture capitalists who get it—and have the ROI numbers to back it up.

The first annual AlwaysOn Venture Capital East 50 highlights the 50 individuals based in the eastern U.S. who have backed the most profitable winners during the last four years. To compile the first VC East 50, our editorial team sourced data from its research partners Morgan Stanley, VentureDeal, and the 451 Group on more than 700 active venture capitalists, 1,400 VC investments, and 1,000 technology liquidity events during the last four years, from October 1, 2005, to September 30, 2009.

The winning VCs were selected based on total number and dollar amounts of successful M&A and IPO deals from their portfolio companies. For IPOs, AlwaysOn examined opening market capitalization as well as subsequent stock performance, relative to the NASDAQ. For each investment, AlwaysOn counted one lead investor per firm to identify the true dealmakers, understanding that in many cases, more than one partner is involved in helping each company. Much of the exact valuation data that would have been ideal for this kind of analysis remains private and inaccessible, of course, so we present the VC East 50 ultimately as a representative list based upon our best efforts.

While the VC East 50 is not based upon perfect information—and our editors are certain there are great investors we missed—this list underscores the critical role venture capital plays in new company and new job creation. Congratulations to the winners who, together with the entrepreneurs they have funded, have saddled innovation to overcome a daunting economic environment and provide a long-term stimulus for our economy.

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Business Services

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Sector Focus: Networking

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